

# OZAN OZDEMIR

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[Google Scholar](#)

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I am a 5th-year PhD candidate in Operations and Information Systems at the University of Alberta. My research interest lies in digital marketing. I conduct behavioral marketing research using text analysis and behavioral experiments to explore human-technology interactions and digital communication in consumer-to-consumer and business-to-consumer contexts. My dissertation focuses on virtual influencer-consumer interactions on social media platforms. In particular, I investigate the effects of the visual and verbal anthropomorphism of virtual influencers on consumer responses such as brand attitudes, credibility perceptions, and engagement.

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## EDUCATION

- UNIVERSITY OF ALBERTA, Alberta School of Business, Edmonton, AB** [2019 – ]  
PhD in Operations and Information Systems with a minor in Marketing
- UNIVERSITY OF ROCHESTER, Simon Business School, Rochester, NY** [2012 – 2013]  
Master of Science in Manufacturing Management
- TOBB UNIVERSITY OF ECONOMICS AND TECHNOLOGY, Ankara, Turkey** [2005 – 2010]  
Bachelor of Science in Business Administration with Honors
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## RESEARCH

### PUBLICATIONS

- Ozdemir, O.**, Kolfal, B., Messinger P. R., and Rizvi, S. (2023). Human or virtual: How influencer type shapes brand attitudes. *Computers in Human Behavior*, 145. <https://doi.org/10.1016/j.chb.2023.107771>
- Messinger, P. R., Ge, X., Smirnov, K., **Ozdemir, O.**, and Karabulut, F. (*forthcoming*). A framework of the extended self in the metaverse: Visual self-representation in avatar-mediated environments. In Russell Belk and Ayala Ruvio (Eds.), *Handbook of Consumption and Identity*. Routledge
- Ozdemir, O.** and Karabulut, F. (2017). Online Crowdfunding for Social Ventures: Benefits Beyond Fundraising. In H. Kapucu & C. Bektur (Eds.), *Current Debates in Accounting & Finance*, (pp. 153-176). London: IJOPEC.

### MANUSCRIPTS IN THE REVIEW PROCESS

- Ozdemir O.**, Messinger, P. R., and Karabulut, F. "Creating Successful Brand Endorsement Campaigns with Virtual Influencers" *Revise and Resubmit, Journal of Retailing*

### KNOWLEDGE MOBILIZATION

- Ward, L. (2023, June 17) "Influencers Don't Have to Be Human to Be Believable," *The Wall Street Journal*. Available at <https://www.wsj.com/articles/virtual-influencers-social-media-advertising-9cabecd2>. (About our paper "Human or virtual: How influencer type shapes brand attitudes", *Computers in Human Behavior*.)

### CONFERENCE PRESENTATIONS (\* indicates the presenter)

- Ozdemir, O.\***, Kolfal, B., Messinger P. R., and Rizvi, S. (2023, March). Human or Virtual: How Influencer Type Shapes Brand Attitudes. In: Society for Consumer Psychology Conference.; March 2-4, 2023; San Juan, Puerto Rico.
- Ozdemir, O.\*** and Karabulut, F. (2017, December). Online Crowdfunding for Social Ventures: Benefits Beyond Fundraising. In: 6th International Conference on Current Debates in Social Sciences.; December 14-16, 2017; Istanbul, Turkey.

**Ozdemir, O.\*** and Karabulut, F. (2017, April). Online Crowdfunding as A Marketing Tool: The Case of Non-Profit Organizations [abstract]. In: 3rd International Conference on Social Sciences and Education Research.; April 27-29, 2017; Rome, Italy.

**Karabulut, F.\*** and Ozdemir, O. (2017, April). The Effect of Reference Groups on Consumer Buying Behavior: The Intermediary Role of Social Media [abstract]. In: 3rd International Conference on Social Sciences and Education Research.; April 27-29, 2017; Rome, Italy.

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## TEACHING

### UNIVERSITY OF ALBERTA, Alberta School of Business, Edmonton, AB

Lab Instructor – MGTSC 501 Data Analysis & Decision Making [FALL 2021]

- Section 1 – median student rating of instructor excellence: 4.5/5.0
- Section 2 – median student rating of instructor excellence: 4.2/5.0
- Section 3 – median student rating of instructor excellence: 4.5/5.0

Lab Instructor – MGTSC 501 Data Analysis & Decision Making [FALL 2022]

- Section 1 – median student rating of instructor excellence: 4.5/5.0
- Section 2 – median student rating of instructor excellence: 4.6/5.0
- Section 3 – median student rating of instructor excellence: 4.7/5.0

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## ACADEMIC AND PROFESSIONAL EXPERIENCE

### AKSARAY UNIVERSITY, Aksaray, Turkey

Researcher – Department of Management Information Systems [February 2015 – August 2019]

### THE BORUSAN GROUP, Istanbul, Turkey

Business Analyst Intern [April 2010 – August 2010]

### HALKBANK INC., Ankara, Turkey

Business Analyst Intern [January 2009 – May 2009]

### SIEMENS INC., Istanbul, Turkey

Business Analyst Intern [January 2008 – May 2008]

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## PROFESSIONAL AFFILIATIONS

- Association for Consumer Research
- Society for Consumer Psychology
- American Marketing Association

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## SERVICE

- Student Exchange Program Coordinator, Aksaray University [2015 – 2019]
- Undergraduate Student Supervisor, Aksaray University [2015 – 2019]
- Exam Program Coordinator, Aksaray University [2015 – 2019]

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## HONORS & AWARDS

- Mary Louise Imrie Graduate Student Award [2022 – 2023]
- Graduate Student Association Academic Travel Grant, University of Alberta [2023 – 2023]
- Business PhD Graduate Fellowship, University of Alberta [2019 – 2024]
- Graduate Fellowship, Republic of Turkey, Ministry of National Education [2011 – 2013]

- National Team Member Scholarship by the Turkish Government
- Bachelor's Degree Fellowship, TOBB University of Econ.&Tech.

[2005 – 2010]

[2005 – 2010]

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## RELEVANT COURSEWORK AND SKILLS

### COURSEWORK

- Consumer Behavior (*Gerald Häubl*)
- Marketing Models (*Paul Messinger*)
- Research Methodology (*Kangkang Wang*)
- Multivariate Data Analysis (*Ivor Cribben*)
- Experimental Design for Behavioral Research (*Gerald Häubl*)
- Design and Analysis of Experiments (*Adam Kashlak*)
- Predictive Business Analytics (*Mostafa Rezaei*)
- Natural Language Processing (*Bora Kolfal*)

### SKILLS AND TOOLS

- Python
  - R
  - Text Analysis
  - NLP
  - Qualtrics
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